

Reference

Leviatan®
MIND MATTER



CAS genesisWorld

xRM and CRM for small and medium-sized companies



» We recommend Melior Cras as professional partners and service providers. What attracted us to the CAS genesisWorld CRM solution and what sets it apart from the competition, is its incredible flexibility. Melior Cras customized CAS genesisWorld to meet our requirements exactly. «

Catalin Podaru, Manager



Industry sector

Engineering / Architectural services

Requirements

- Process optimization and standardization
- Provide centralization of all customer and project information as well as documents
- Project management: Increase delivery efficiency
- Structure team activities
- Ensure that reports are well-structured
- Enable costs analysis for the correct evaluation of future projects

Benefits and Advantages

- Increased employee productivity through standardization of processes and automation
- Projects are now managed more effectively using a management system (milestones and early warning systems) no more "Last minute deliveries"
- Project times and costs are now managed more efficiently which provides more clarity concerning resources and improves estimations for similar future projects
- Users can create reports at the touch of a button on: Project status, resource consumption, rate of of consumption and financial projections
- Management now has a sound foundation for decision-making: Employee utilization is always visible and resources for future projects can be planned quickly



Project data

- CAS genesisWorld Platinum Suite

Customer

- LEVIATAN DESIGN S.R.L
www.leviatan.ro
- Engineering / Architectural services: Structural engineering, technical consulting, architecture, design consolidation and project management
- Employees: 25
- Founded in 2013

CAS genesisWorld

- Professional customer management
- Supports internal processes, increases efficiency
- Specially designed for the requirements of SMEs
- Mobile CRM solutions with CAS SmartDesign for smartphones, tablets and browsers
- Very good price-performance ratio
- Flexible, easy to integrate, extendable
- Established product – winner of several awards
- Over 200 CRM specialists provide on-site support
- Being used successfully by more than 20,000 companies

Contact and Consulting



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